

UNITEDSTATES
FIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

UAL AUDITED REPORT,
FORM X-17A-5 Section PART III FEB 2 8 2008

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FACING PAGE Washington Required of Brokers and Dealers Pursuality to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

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*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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OATH OR AFFIRMATION

I,	Kevin B. Norris	 -	, swear (or affirm) that, to the best of
my C	knowledge and belief the accompanying filicard Partners, Ltd.	nancial statement ar	nd supporting schedules pertaining to the firm of
of	December 31,	20.07	, are true and correct. I further swear (or affirm) that
_	····		or director has any proprietary interest in any account
	sified solely as that of a customer, except		or director has any proprietary interest in any account
Cias	since solely as that of a customer, except	as follows.	
_	COMMONWEALTH OF PENNSYLVANIA		230
	NOTARIAL SEAL	_	Signature
	DENISE M. LOTKA, Notary Public Radnor Twp., Delaware County		
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			Title
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	Notary Public		
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I hi	s report ** contains (check all applicable a) Facing Page.	ooxes):	
	(b) Statement of Financial Condition.		
X	(c) Statement of Income (Loss).		
×	(d) Statement of Changes in Financial C	ondition.	
\Box			s' or Sole Proprietors' Capital.
a 🔲	(f) Statement of Changes in Liabilities S		
	(g) Computation of Net Capital.		
	(h) Computation for Determination of R		
	(i) Information Relating to the Possessic		
[X]			e Computation of Net Capital Under Rule 15c3-1 and the
_			nents Under Exhibit A of Rule 15c3-3.
a 🗆		1 and unaudited Stat	tements of Financial Condition with respect to methods o
X	consolidation.		
=	(1) An Oath or Affirmation.(m) A copy of the SIPC Supplemental Re	anort .	
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^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

${\bf GIRARD\ PARTNERS, LTD.}$

Financial Statements

December 31, 2007

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors Girard Partners, Ltd. King of Prussia, Pennsylvania

We have audited the accompanying statements of financial condition of Girard Partners, Ltd. as of December 31, 2007 and 2006 and the related statements of income, changes in stockholders' equity, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Girard Partners, Ltd. as of December 31, 2007 and 2006, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplementary schedules on pages 10 through 13 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

February 26, 2008

Beucler, Kelly & Irwin, Ltd.



GIRARD PARTNERS, LTD.
Statements of Financial Condition
December 31, 2007 and 2006

Assets

		2007		2006
Current Assets Cash and cash equivalents Accounts receivable (net of allowance for doubtful accounts of \$488 and \$0 in 2007 and 2006, respectively) Unbilled fees and accrued commissions Prepaid expenses	\$	35,453 1,955 332,888 14,682	\$	24,155 0 256,502 6,729
Total Current Assets		384,978		287,386
Furniture and equipment (net of accumulated depreciation of \$74,104 and \$63,061 in 2007 and 2006, respectively)	·	12,914		22,417
Other Assets Security deposit		7,305		7,305
Total Other Assets		7,305		7,305
Total Assets	\$	405,197	\$	317,108
Liabilities and Stockholders	s' Equity	Ľ		
Current Liabilities Accounts payable and accrued expenses Payroll taxes payable	\$	10,814 8,475	\$	5,138 7,010
Total Current Liabilities Total Liabilities		19,289		12,148
Stockholders' Equity Common stock, no par value, 1,000 shares authorized and 100 shares issued and outstanding Additional paid-in capital Retained earnings		16,500 21,000 348,408		16,500 21,000 267,460
Total Stockholders' Equity		385,908		304,960
Total Liabilities and Stockholders' Equity	\$	405,197	\$	317,108

Statements of Income Years Ended December 31, 2007 and 2006

	2007	2006
Revenues Advisory and consulting fees Dealer income Insurance/annuity commissions	\$ 1,154,682 125,535 11,099	\$ 847,039 127,409 708
Operating Revenue	1,291,316	975,156
Investment income Rental income Other income	890 17,400 35,000	1,558 17,400 1,500
Other Revenue	53,290	20,458
Total Revenue	1,344,606	995,614
Expenses Salaries Payroll taxes Employee benefits Retirement contributions Auto expense Bank charges Contributions Depreciation Insurance Legal and professional fees Loss on trading errors Marketing Miscellaneous Office expense Other tax Registration fee Rent Telephone Travel and entertainment Utilities	786,478 54,676 43,233 36,891 5,925 375 0 11,043 6,014 32,842 1,418 68,192 4,349 49,377 3,389 9,770 78,276 11,288 31,519 8,603	585,570 47,344 31,885 17,181 5,606 291 525 12,502 7,538 49,659 1,453 29,176 687 37,103 1,402 8,648 74,519 11,768 24,048 8,043
Total Expenses	1,243,658	<u>954,948</u>
Net Income	\$ 100,948	\$ 40,666

Statements of Changes in Stockholders' Equity Years Ended December 31, 2007 and 2006

Common Stock

	Number of Shares		Value	Ψ	Additional Paid-In Capital		Retained Earnings		Total
Balance, December 31, 2005	100	⇔	16,500	€9	21,000	69	226,794	69	264,294
Net Income for Year Ended December 31, 2006							40,666		40,666
Balance, December 31, 2006	100		16,500		21,000		267,460		304,960
Shareholder Distributions							(20,000)		(20,000)
Net Income for Year Ended December 31, 2007							100,948		100,948
Balance, December 31, 2007	100	€5	16,500	∽	21,000	69	348,408	₩	385,908

See Accompanying Notes.

GIRARD PARTNERS, LTD. Statements of Cash Flows Years Ended December 31, 2007 and 2006

	2007		2006	
Cash Flows from Operating Activities Net income Adjustments to reconcile net income to net cash provided (used) by operating activities:	\$	100,948	\$	40,666
Depreciation Change in operating assets and liabilities:		11,043		12,502
Unbilled fees and accrued commissions Accounts receivable Prepaid expenses Accounts payable and accrued expenses Payroll taxes payable		(76,386) (1,955) (7,953) 5,676 1,465		(56,231) 409 (1,086) (6,339) (9,354)
Net Cash Provided (Used) by Operating Activities		32,838		(19,433)
Cash Flows from Investing Activities Purchase of property and equipment		(1,540)		0
Net Cash Used by Investing Activities		(1,540)		0
Cash Flows from Financing Activities Distributions to stockholders		(20,000)	_	0
Net Cash Used by Financing Activities		(20,000)		0
Increase (Decrease) in Cash and Cash Equivalents		11,298		(19,433)
Cash and Cash Equivalents, Beginning		24,155		43,588
Cash and Cash Equivalents, Ending	<u>\$</u>	35,453	\$	24,155
Schedule of Interest and Income Taxes Paid				
Interest	<u>\$</u>	0	\$	0
Income taxes	\$	0	\$	0

Notes to Financial Statements
December 31, 2007

Note 1 - Nature of Operations

Girard Partners, Ltd. was organized as a Pennsylvania corporation on March 9, 1995 and is registered with the Securities and Exchange Commission as a broker dealer pursuant to Section 17 of the Securities Exchange Act of 1934. The Company provides investment advisory services as well as estate and tax planning, financial record keeping and other fiduciary services.

Note 2 - Summary of Significant Accounting Principles

Recognition of Income

Investment advisory fees are billed after each quarter end and are based upon portfolio values at the end of the quarter. Investment advisory fees for the fourth quarter were estimated by management based upon third quarter billings and assets under management for the fourth quarter. Dealer load and trail fees for December were estimated by management based upon prior history and known transactions.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers all short-term debt securities purchased with a maturity of three months or less to be cash equivalents.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Allowance for Doubtful Accounts

The Company provides an allowance for doubtful accounts equal to the estimated uncollectible amounts. The Company's estimate is based on historical collection experience and a review of the current status of trade accounts receivable.

Furniture and Equipment

Furniture and equipment is carried at cost. Depreciation is provided on the straight-line method over the estimated useful lives of the respective assets. Maintenance and repairs are charged to expense as incurred; major renewals and betterments are capitalized. When items of furniture or equipment are sold or retired, the related cost and accumulated depreciation are removed from the accounts and any gain or loss is included in income.

Notes to Financial Statements
December 31, 2007

Note 2 - Summary of Significant Accounting Principles, Continued

Income Taxes

The Company has elected S Corporation status under the Internal Revenue Code and under the Pennsylvania law. Accordingly, it is not subject to any federal or state income taxes. The stockholders are required to include in their income tax returns their share of the Company's taxable income or loss.

Advertising Costs

Advertising costs are expensed when incurred.

Note 3 - Liabilities Subordinated to Claims of Creditors

There are no liabilities subordinated to claims of creditors.

Note 4 - Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31, 2007, the Company had net capital of \$16,164, which was \$11,164 in excess of its required net capital of \$5,000. The Company's net capital ratio was 1.19 to1.

Note 5 - Leases

Effective February 1, 2005, the Company's lease for office space was amended to extend the lease term through May, 2008. Rent expense, including common area charges, for 2007 and 2006 was \$78,276 and \$74,519, respectively. The Company subleases a portion of the space on a month-to-month basis. Total rental income for 2007 and 2006 was \$17,400. The Company also entered into a thirty-nine (39) month automobile lease beginning in August, 2004. The monthly payment required is \$485. Future minimum lease payments are as follows:

Year Ended December 31,	Lease Payments
2008	\$ 32,396
	\$ 32,396

Notes to Financial Statements
December 31, 2007

Note 6 - Retirement Plans

Effective February 26, 2001, the Company established a savings incentive match plan for employees (SIMPLE) under section 408(p) of the Internal Revenue Code. All employees are eligible to participate in the plan. The Company was required to make either matching contributions up to a limit of 3% of the employees' compensation or nonelective contributions equal to 2% of the eligible employees' contribution. The Company's contributions under this plan amounted to \$17,181 for year ended December 31, 2006.

Effective January 1, 2007, the Company terminated the SIMPLE Plan and rolled all assets into a newly established 401(k) profit sharing plan. Employees who have attained age 21 and who have completed one year of service are eligible to participate in the plan. For each calendar year, the Company is required to make a safe harbor non-elective contribution to the account of each eligible employee in an amount equal to 3% of the employee's compensation for the plan year. The Company's contributions under this plan amounted to \$36,891 for the year ended December 31, 2007.

Note 7 - Furniture and Equipment

Furniture and equipment consists of the following at December 31, 2007:

	Useful Life_	Cost
Computer equipment and software Office equipment Office furniture	3 – 5 years 5 years 7 – 10 years	\$ 13,687 10,344 62,987
Accumulated depreciation	, 10 years	87,018 (74,104)
Total Furniture and Equipment		\$ 12,914

Depreciation expense amounted to \$11,043 and \$12,502 for the years ended December 31, 2007 and 2006, respectively.

Note 8 - Commitment and Contingencies

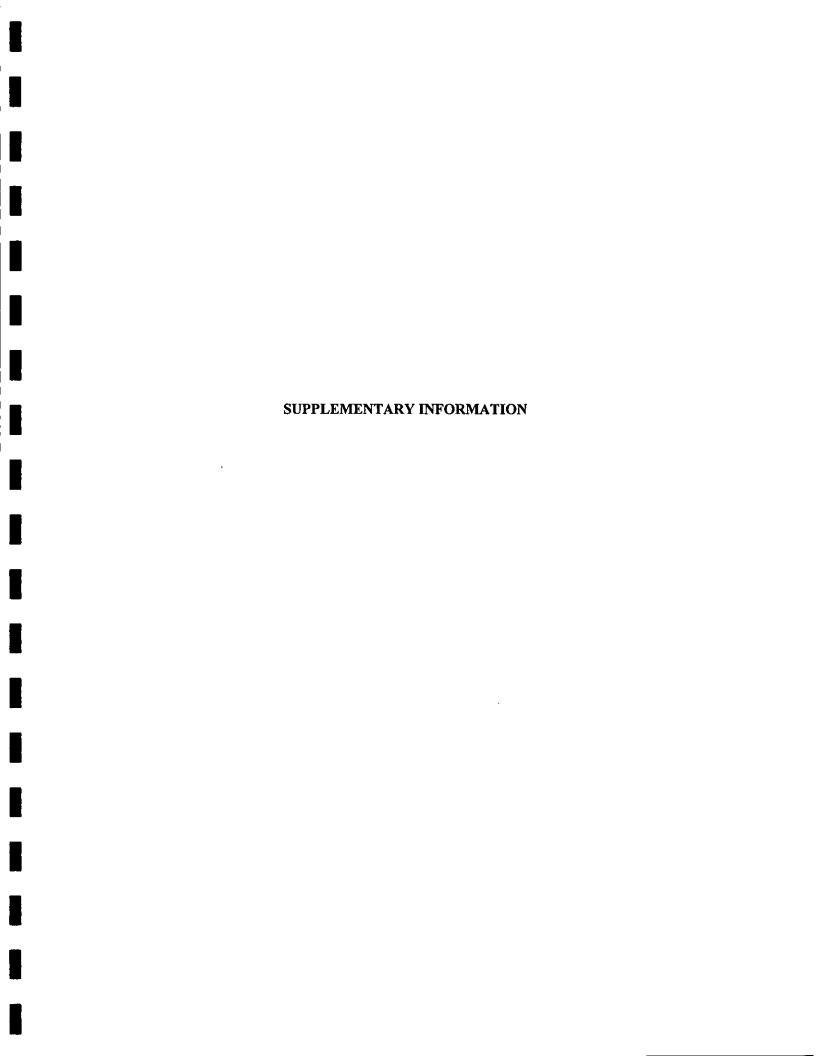
The Company has entered into a referral agreement with TD Ameritrade dated August 27, 2007. The agreement requires the Company to pay a referral fee of 15% of all advisory fees received from clients referred from TD Ameritrade subject to a minimum fee of \$10,000 per year. Referral fee expense under this agreement amounted to \$30,677 in 2007 and is included in marketing expense in the Company's Statement of Income. The agreement may be terminated by either party with written notice at any time. However, the Company is still liable for all provisions under this agreement, except the \$10,000 minimum annual fee, for as long as referred clients continue to retain the Company for advisory services.

Notes to Financial Statements

<u>December 31, 2007</u>

Note 9 - Shareholders' Agreement

The Company and all of its stockholders have entered into an agreement whereby no stockholder may transfer shares without first offering the Company and the remaining stockholders the right of first refusal. Upon the death of a stockholder, the Company is obligated to buy all of the shares held by the deceased stockholder at a price determined under the Shareholders' Agreement unless the remaining stockholders agree to purchase some or all of the shares.



GIRARD PARTNERS, LTD. Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission <u>December 31, 2007</u>

Net Capital Total Stockholders' Equity from Statement of Financial Condition	\$	385,908
Deduct Nonallowable Assets Unbilled fees and accounts receivable Security deposit Prepaid expenses Furniture and equipment at depreciated cost		334,843 7,305 14,682 12,914
		369,744
Net Capital Before Haircut on Securities		16,164
Haircut on Securities Held		0
Net Capital	\$	16,164
Aggregate Indebtedness Total Aggregate Indebtedness Liabilities from Statement of Financial Condition	\$	19,289
Items Not Included in Statement of Financial Condition Market value of securities borrowed for which no equivalent value is paid or credited Other unrecorded amounts		0 0
Total Aggregate Indebtedness	<u>\$</u>	19,289
Computation of Basic Net Capital Requirement		
Net Capital Required as a Percentage of Aggregate Indebtedness	\$	1,286
Minimum Dollar Capital Requirement of Reporting Broker-Dealer	<u>\$</u>	5,000
Minimum Capital Requirement	\$	5,000
Excess Net Capital	\$	11,164
Excess Net Capital at 1,000 percent	\$	14,235
Ratio: Aggregate Indebtedness to Net Capital		1.19 to 1
Reconciliation with Company's Computation (included in Part II of Form X-17A-5 as of December 31, 2007) Net capital, as reported in the Company's Part II (unaudited) FOCUS report	\$	19,343
Reconciling Differences Other audit adjustments (net)		(3,179)
Net Capital per Above	\$	16,164

Information Relating to the Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission

A Reconciliation Including Appropriate Explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of Reserve Requirements Under Exhibit A of Rule 15c3-3

December 31, 2007

The Company is exempt from rule 15c3-3 and falls under the provisions of rule 15c3-3(k)(2)(i) because all customer transactions are cleared through another broker-dealer on a fully disclosed basis.



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

To the Board of Directors Girard Partners, Ltd. King of Prussia, Pennsylvania

In planning and performing our audit of the financial statements of Girard Partners, Ltd. (the Company), as of and for the year ended December 31, 2007 in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in conformity with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5, (Continued)

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the New York Stock Exchange, NASD and other regulatory agencies which rely on rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

February 26, 2008

Beucler, Kelly & Irwin, Ltd.

